

ABDULAI TAIWO & CO SCORE CARD REPORT (2019)

A. SUMMARY

| | | |
|-----|-------------------|---|
| No. | | |
| 1. | Lawyer Strength | 25 Lawyers |
| 2. | SAN | 1 |
| 3. | Prestige |  |
| 4. | Leadership | Chief Ladi Taiwo Akin Osinbajo SAN Alayo Ogunbiyi Bunmi Binitie |
| 5. | Years in Business | 43 Years |
| 6. | Practice Area | Corporate/Commercial (including M & A); PPP/PFI Projects; Privatization; Energy and Infrastructure; Dispute Resolution; Tax; Labour and Employment; Intellectual Property; Banking and Finance; Capital Market (Debt and Equity). |
| 7. | Location | Lagos and Abuja |

B. ENTRY LEVEL LAWYERS SALARY COMPENSATION INDEX

| | |
|----|--|
| | |
| 1. | Less than N100,000 Monthly Salary |
| 2. | N100,000 to N150,000 Monthly salary |
| 3. | N150,000 to N200,000 Monthly salary |
| 4. | N200,000 to N250,000 Monthly Salary |
| 5. | N250,000 to N300,000 Monthly Salary |
| 6. | Above N300,000 Monthly salary |

C. LAW FIRM SIZE

| | |
|----|----------------------------------|
| | |
| 1. | Small (0 – 15 Lawyers) |
| 2. | Medium (15 – 30 Lawyers) |
| 3. | Large (30 & above Lawyers) |
| 4. | Big (50 & above Lawyers) |

D. TREND

| | | | |
|----------------|-------------|-------------|---|
| YEAR | 2018 | 2019 | MOVED DOWNWARDS IN RANKING FROM NO. 13 TO 18 |
| RANKING | 13 | 18 | |

18th Overall ranking is **EXCELLENT**



WHAT IS AFFECTING YOUR SCORE AND OVERALL RANKING

The Legal Year Magazine uses a whole range of factors to gauge the performance and competence of Law Firms. The upside factors will push your score up and downside factors will push your score down.

A. UPSIDE FACTORS

| | |
|----|--|
| | |
| 1. | You have an ably qualified SAN in your Employ. |
| 2. | You have remained in continuous business for over 43 years |
| 3. | You operate from multiple locations |
| 4. | Your Principal Partner has an excellent and impeccable reputation within legal circles |
| 5. | You score high on the prestige Index |

A. DOWNSIDE FACTORS

| | |
|----|---|
| | |
| 1. | Experience is demonstrated through publication of well researched Articles and Periodicals. Publications indicate a clear mastery of designated practice area. In the course of carrying out verification process we did not come across any of your publication listed on your website. |
| 2. | Your firm has a low intake of law internships during Law School Chamber Attachment / NYSC |
| 3. | The top ranked Firms are those that have sufficient workload to sustain large workforce. Your Lawyer strength is medium. According to our research this puts you in Tier II Category. |
| 4. | One aim of our research evaluation is to encourage local firms to abide by the practice and culture of reputable Foreign Law firms. The standard practice in such jurisdiction is that firms are separate and independent from their founders and Principal Partners. To this end you score low on corporate governance Index, since your Firm lacks appropriate structures that ensure its operation and survival outside the strict confines of the Founders and Principal Partners |
| 5. | In the course of carrying out verification process, we reviewed transaction data detailed in a list of International Periodicals such as Thomson Reuters Project Finance International Annual report, Infrastructure Journal Magazine, etc. These sources list Nigerian Law firms that handle the most complex transactions listed under Big ticket column (Page 6) . Unfortunately we did not come across the name of your firm. |
| 6. | Your Firm scores low on social corporate responsibility as it is not renowned for sponsoring academic endowments, promoting pro bono work, sponsoring indigent law students, socio-development / or charitable contributions, employment of disabled staff, etc. |
| 7. | Also your salary compensation package for entry level lawyers falls within Tier II Category. |
| 8. | At the time of our research, we observed that you do not update your website on an annual basis |